

To: DDA:MSMAIL=RJRWS/WSEXCH/MINNERC; O=RJREM; P=WSX400; A=RJR; C=US  
DDA:MSMAIL=RJRWS/WSEXCH/REIDSG; O=RJREM; P=WSX400; A=RJR; C=US  
DDA:MSMAIL=RJRWS/WSEXCH/SMITHM9; O=RJREM; P=WSX400; A=RJR; C=US  
From: Campbell, Judy  
Posted: 4/27/98 13:55  
Opened: 4/27/98 15:48  
Subject: SAM'S CLUBS HANDLED BY McLANE BRANCHES

DORAL B1G1F #800438

AS INFORMATION, TEMPLATES FOR THE JUNE DORAL B1G1F #800432 FOR McLANE NE (SIS #375878) INCLUDED 254 SKUS FOR SAM'S CLUBS FROM REGION 67XX. THESE 254 SAM'S CLUBS DISPLAYS ROLLED INTO MY REGULAR McLANE NE TEMPLATE. HOWEVER, WHEN I CONTACTED G. BASTIAN (69XX) SHE ADVISED ME THAT ALL SAM'S CLUBS ARE TO BE HANDLED BY HER AND THAT NO CORRESPONDENCE SHOULD COME FROM 16XX FOR THESE ACCOUNTS, AND THESE ACCOUNTS SHOULD BE REMOVED FROM MY DORAL B1G1F TEMPLATE.

DOES THIS MEAN THAT I HAVE TO 'REMEMBER' TO DEDUCT ALL SAM'S CLUBS NUMBERS FROM ANY FUTURE PROMOTIONAL McLANE NE TEMPLATES?

SALEM #800438 (JUNE #806)

THESE SAME SAM'S CLUBS (67XX) APPEARED ON MY JUNE SALEM TEAR TAPE McLANE NE TEMPLATES - HOWEVER, G. BASTIAN ADVISED THAT FOR THAT PROMOTION, SAM'S CLUBS SHOULD BE ROLLED INTO MY TEMPLATE. SHOULD I SEND THE APPROPRIATE CORRESPONDENCE TO McLANE NE IN THIS CASE?

I WOULD APPRECIATE CLARIFICATION ASAP AS TO HOW THESE SAM'S CLUBS PROMOTIONS NEED TO BE HANDLED. IT SEEMS THAT THE EASIEST METHOD FOR HANDLING SAM'S CLUBS PROMOTIONS WOULD BE TO SIMPLY LET THESE ACCOUNTS ROLL INTO ALL PROMOTIONAL TEMPLATES FOR EACH REGION WITH McLANE BRANCHES, RATHER RUNNING A SEPARATE PROGRAM FOR SOME PROMOTIONS FOR SAM'S CLUBS AND NOT FOR OTHERS.

I DON'T KNOW ABOUT ANYONE ELSE, BUT I'M ALREADY CONFUSED ENOUGH, SO ANY HELP WOULD BE GREATLY APPRECIATED.

J. CAMPBELL / 1610

CC: MacWilliams, Lori, Schwalm, S, Washburn, M, Letourne, Paul, Furness, Sharon, Bastian, Georgia N.

51861 1605